

Product manager

POU Filtration & Drinking Water Systems

COMPANY

Suko

LOCATION

Waregem

ABOUT US

Suko, part of the Pollet Water Group (PWG), is a Belgian B2B company active in the domestic and industrial water treatment. Our DNA is strong product focus and product specialization. We currently have three different product lines that we sell mainly through the Pollet Water Group companies. We centralize and manage our three product groups and support the PWG companies commercially and technically. In 2019, Suko has introduced a new product line of Point of Use (POU) Filtration Cartridges which is a unique range to improve taste, odor, filtration or concentration of sediments in our tap water.

PWG serves the needs of water treatment companies through its distribution network of 26 PWG companies, which offer both solutions and components for domestic, commercial, hospitality and industrial process water applications.

PWG is part of the Pollet Group, a Belgian owned family company and active in three segments: water treatment, pool business and health care. Pollet Pool Group operates in the swimming pool construction market with 8 distribution companies and 2 manufacturers. Pollet Medical Group, consists of 5 specialised medical oriented companies. Together, the group has about 1.500 employees.

YOUR RESPONSIBILITIES

In order to further develop and commercialize the POU filtration cartridges, we are looking for a dedicated Product Manager.

- You are responsible for management and positioning of POU Filter & Drinking Water System Ranges as a product line managed by Suko inside the PWG Group.
- In consultation with the General Manager, you establish the quantitative and qualitative sales objectives in prospecting areas and plan actions to achieve those objectives through PWG sister companies & external customers. You support PWG Sister companies in their commercialization of those product ranges and related day-to-day business.
- You give operational, commercial & technical support to the group. You visit customers (in the name of sister companies), create products offers and give product training.
- You maintain long-term relationships with existing customers and identify new prospects in order to expand the customer portfolio. You have an eye for new opportunities, discover and develop new sales markets & areas of application.
- In coordination with the General Manager, you interact with suppliers and develop new products according the need of the market.
- In close collaboration with the marketing department, you develop product documentation.
- You report monthly to the General Manager.

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YOUR PROFILE

- You hold a higher degree. Recent graduates may certainly apply!
- A strong interest for international B2B sales. You like to travel up to 25%-50% to visit customers & generate sales.
- You are eager to learn and develop a technical expertise of water treatment technologies.
- You have an open and creative mind to develop innovative and impactful products. You have the ability to organize yourself to work in an independent, multitasking & changing style environment with a wide-ranging set of tasks.
- You are entrepreneurial, fast learner, results driven, proactive and analytic. You have a customer oriented and service mindset!
- You are a team player that is able to function in a comprehensive international holding structure.
- You have strong interpersonal and communication skills - fluent in Dutch and English.

WHAT WE OFFER

A challenging position with ample space for autonomy and personal development

A fascinating career in a rapidly evolving and future secure water treatment industry within a financially stable company. You will become part of the Pollet business culture: a culture of entrepreneurship, collaboration, continuous improvement and a can-do mentality

A progressive and warm environment in a strong family owned group. PWG is a top player in its industry. You promote a qualitative and strong innovative product line

A developed onboarding program

An attractive and competitive salary package with corresponding fringe benefits

LET'S MEET

Send your resume and motivation letter to: marie.vandewalle@polletgroup.com

More info? Have a look at:

www.suko.be
www.polletwatergroup.com